



Compass Insurance recognises top agencies in its stable

Compass Insurance's annual awards ceremony, *Night of the Stars*, recognises the milestones and achievements made by agencies within their specialist agency stable. The ninth ceremony took place on 28 October at the Kyalami Theatre on the Track and was attended by a number of Compass Insurance staff, agencies, media and stakeholders.

This year, not only was the industry afforded the opportunity to share in the achievements of some of the most accomplished agencies in Compass's brand stable, but also enjoyed a great night out with scrumptious food, great company and outstanding entertainment. Reflecting the theme, *Colour Your World*, the night began with delicious canapés, champagne and a lot of post-work chatter, against the backdrop of a serene South African sunset.

The proceedings were opened by Angela Mhlanga, who reflected, not only on her time at Compass, but on the brand and its accomplishments, including the A+ rating by Global Credit Ratings, and the fact that Compass had gross written premiums close to 1.3 billion rand – this set the tone for a promising year ahead. Angela welcomed Compass Insurance's newly appointed

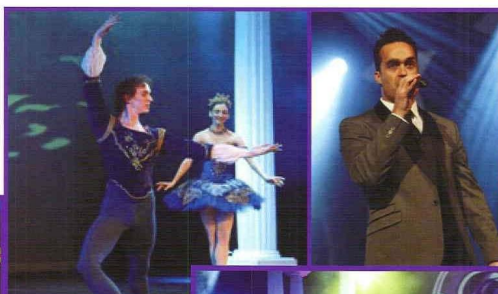


Events



Managing Director, **Paul Carragher**, with whom she shared some key strategies and humorous "coping mechanisms": tissues –

shoulder; a bottle of brandy – that she never opened, but kept in case; chocolate – for energy and comfort; and, finally, prayer – for strength through challenging times!



2010 Compass Award Winners

Award	Description	Winning Agency	Runners-Up
Compass Exceptional Award	The Most Improved Combined Ratio - which compares the combined ratio from the period October 2009 to September 2010, with that of October 2008 to September 2009.	Woodworking Risk Acceptances	Thatch Risk Acceptances First Marine Acceptances
Compass Personal Award	This award is presented to the agency elected by all the Compass staff for adherence to Compass procedures and deadlines, making this agency a pleasure to deal with for Compass staff.	Motor Acceptances	Commercial & Industrial Acceptances Thatch Risk Acceptances
Compass Measured Award	This award is based on the most consistent claims audit score measured over the past two years.	Commercial & Industrial Acceptances	Woodworking Acceptances Motor Acceptances
Compass Quality Award	Best overall Audit Results for the period October 2009 to September 2010, which includes Claims, Finance and Underwriting audit scores.	Commercial & Industrial Acceptances	Health & Accident Woodworking Acceptances
Compass Intelligent Award	Agencies which have used innovative methods to improve business to the mutual benefit of both the agency and Compass.	Commercial & Industrial Acceptances	No runners up are selected for this award.
Compass Partnership Award	The agency that scored the highest overall total score based on the weighted score card, this score is driven primarily by profitability.	First Marine Acceptances	Gem & Jewel Commercial & Industrial Acceptances